

In today's marketplace, business users find themselves struggling with their responsibility to capture, manage, deliver and preserve the company's asset information. With larger infrastructures that include multiple vendors, the ability to track maintenance contracts, expirations, warranty end dates and software support and update information accurately and in timely fashion is challenging and increasingly costly. Business users end up paying support for retired items and experiencing increased downtime due to a lack of coverage on items that were not tracked properly and placed under maintenance.

More and more, business users are turning to partnerships with companies like Champion Solutions Group, who can assist them in managing their assets by providing integration and access to supplier and customer data. With the people, the process and the technology, including a collaborative web-enabled application, we are able to assist customers in the management of the IT assets and associated support. As a result, the business user recognizes numerous benefits—from cost savings to flexible invoicing—that are highlighted below.

The Top 10 Reasons Why Organizations Are Turning to Maintenance Consulting Services

- 1. Cost Savings**
Pay less for support while dramatically reducing your administrative support costs and time.
- 2. Dedicated Specialist**
A Managed Maintenance Services Specialist who acquires an intimate knowledge of your assets is assigned to your account as a single point of contact for assistance and problem resolution – reducing downtime.
- 3. Free up Valuable IT Resources for other projects**
Increase productivity and gain peace of mind in knowing that these assets are being well-maintained and protected--allowing you to focus on your core business.
- 4. Flexible Billing and Invoice Management**
The convenience of consolidated and customized invoicing with defined billing terms for better money management.
- 5. Contract Consolidation – Ease of Management**
Reduce administrative overhead and leverage pricing - Ensure ease of contract management and inventory control with a single, consolidated contract vs. multiple contracts.
- 6. Dynamic Inventory Reconciliation and Credit**
As removals and additions are made during the contract period, the records are updated and the financial transaction is recognized immediately.
- 7. Accurate On-Going Inventory and Software License Management through the Online Portal**
Stop paying for licenses you no longer use. 'True up' licenses real time. Analyze and track software license renewals.
- 8. Warranty Management**
Analysis and tracking of warranty management.
- 9. Web-Enabled Inventory and Contract Information**
Password protected reports on enterprise-wide assets, including details such as maintenance costs and location activity.
- 10. Experience that Leads to Flexible Contract Management**
A dedicated team consisting of highly-skilled (experienced and expert) specialists and a proven track record of helping clients achieve savings of up to 20% on their organization's data resources.

Contact a Champion Managed Maintenance Services Specialist today at 800-771-7000 x146